# Managing the Electric Vehicle Ecosystem Charge Forward

Steve Bloch

VP of Partnership Development <a href="mailto:sbloch@evconnect.com">sbloch@evconnect.com</a>
818-318-9715



### **A Cohesive Platform**

Remember when you carried a PC, a PDA, and a cell phone? Innovation by Apple and Android changed all of that.



Similarly, this market needs to create a great experience for drivers, site owners, and utilities



### evconnect mission

# Provide the world's most <u>open</u> and <u>flexible</u> cloud platform for managing the EV ecosystem

# evænnect







Efficient & Robust Charge Station Management

#### **Operator Portal**



## | Charge Station Partners





## **Smart Charging Worth the Extra Cost**

- Collect payment from drivers
- Control who and how long stations used
- Maximize station usage
- Know real-time status of station availability
- Enable driver communications
- Manage charging loads
- Provide data analytics

## **Smart Charging Provides ROI**

Benefits	5 year ROI per Port
Collect payment from drivers	\$4,800
Maximize stations utilization (access control, communicate station availability, queuing, etc.)	\$1,200
Fewer "demand charges"	\$900
Loss of employee productivity	\$1,800
Generate Carbon Credits (California & Oregon)	\$2,000
Create other benefits (LEED points, demand response, reporting, charge station health, etc.	Varies
TOTAL per Port	\$10,700

## evænnect

Steve Bloch, VP of Partnership Development <a href="mailto:sbloch@Evconnect.com">sbloch@Evconnect.com</a>